

Infocus Fee / Brokerage / Commission Schedule

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Our Elevate Finance office:

Address: Suite 1-2 Gallery Level Lake
Macquarie Fair, Wilson Rd, Mt
Hutton NSW 2290

Postal Address: PO Box 6064
Mount Hutton NSW 2290

Phone Number: (02) 4014 1999 or 0407 507
079

Fax number: (02) 4947 1090

Internet: www.elevatefinance.com.au

Who is my Adviser?

Here at the Elevate Finance office your adviser will be:

Matthew Skehan AFP, B.Com, DFA, Adv DFS
Senior Financial Adviser
Authorised Representative - No. 423686

Adviser Authorisation and Remuneration

Elevate Finance is operated by Matthew Skehan through Elevate Finance Pty Ltd (ABN 65 158 204 392) atf The Trustee for The Skehan Family Trust (ABN 36 620 221 582). Elevate Finance Pty Ltd receives 96% of the fees and or commission; the licensee, Infocus Securities Australia Pty Ltd (Infocus), receives the balance, being 4%.

Elevate Finance Pty Ltd atf The Trustee for The Skehan Family Trust is a Corporate Authorised Representative (No. 423687) of Infocus. Matthew Skehan is an authorised representative of Infocus and is authorised to provide the full range of financial services and products offered by Infocus, as outlined in the Financial Services Guide (FSG) Brochure provided to you with this insert, except as follows:

Matthew is not authorised to provide advice in Credit Services, including: assistance with mortgages, personal loans & credit cards.

Matthew Skehan is remunerated by means of a salary, fees and commission generated. Further, as a beneficiary of The Trustee for The Skehan Family Trust, Matthew Skehan or their associates may receive other benefits from all fees and commissions that may be paid by the trustee.

Share Trading

Where the services of a stockbroker are utilised to deal in shares, the licensee receives between 0% and 1% of the brokerage amount paid for the service.

Your advice document will disclose any benefits or fees received by Infocus, the Corporate Authorised Representative and/or your Adviser.

Referral Arrangements

Where you have been referred to us by someone else we may pay them a fee, commission or some other benefit in relation to that referral. Our current referral arrangements are detailed below:

Provider	Payment arrangement
H&R Block	up to 30% referral payment

We may receive payments to refer you to other service providers. These amounts do not involve additional costs and will be disclosed in your statement of advice.

How Will I Pay for the Services Provided?

There are various ways that you may pay for the services we provide, including:

Professional Fees - where you pay a fee to Infocus for all the services that we provide (including the Statement of Advice (SOA) and implementation and review of the advice). This may be charged by direct invoice, deductions from your investment products or a combination of both;

Brokerage/commissions - where the investment product provider pays Infocus upon your initial investment (initial fees and charges) and/or regularly throughout the life of your investment (ongoing fees and charges); or

A combination of both - where you pay for the cost of the SOA and a percentage for the product/investment placement, which may include initial fees and charges and/or ongoing fees and charges.

A breakdown of the types of payments we may receive is set out in the following pages.